Program Data Sheet

Name of Event:			
Fitness Center Open House			
Date March 15, 2005	Day of Week: Tues.	Time: 0530-2000	
Location: Fitness Center	Information Phone #:	Price:	
Program Coordinator- Jeanette Coffman			
Phone # 788-4771	Fax #: 788-2062	e-mail – fitness@monroe.army.mil	
Purpose of the Event:			
Provide opportunity for the Fort Monroe Community to view facility and programs.			

Key POCs

Name	Requirements		
	Publicity		Casemate
	Lisa Diddlemeyer		e-zine, marquee
			programs
	Equipment		
	Audio/video		

	A Certified Fitness Professional will be your		
	guide:		
	Equipment sampling		
	Starbucks Tasting		
	0630, 0900, 1100, 1300, 1500, 1700, 1900		
	Meet in the Lobby, duration 30 minutes		
	Cholesterol Screening		
	1100-1300		
	Clean Sweep Walk		
	1100-1300		
	Climbing Wall:		
	Demonstration and Instruction:		
	1200-1230		
	1700-1730		
	Long Drive Contest		
(Golf Simulator– All Day		
	Group Exercise		
	1130- Cardio Kick Box		
	1130- Group Cycle		
	1730- Yoga		
	Door Prize Drawings		
	Win a touch of summer:		
-	Γime in the Par-Tee- Golf Simulator Room		
	Γropics in Spring at the Indoor Tanning		
1	Win other great Fitness Center Pro Shop		
	Items!		

Fitness Center Open House (Schedule) 1500 - 1500 - 1500 - 1700 - Ed 1700 - Bobbie 1900 - Bobbie 1900 - Bobbie Demo/Instruct Climbing wall:	
Jeanette 0900 – Randall first, 1700 – Ed yo 1100 – Bobbie 1900 – Ed Climbing wall:	
first, yo 1100 – Bobbie 1900 – Ed 1300 – Bobbie Climbing wall:	
1300 – Bobbie Climbing wall:	
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1200-1230 Ed 1700-1730 Jea	
Tour outline/areas to cover (Invite/encourage members to "try" equipment)	
Microfit room (flyers will be available)	
Cardio theater – demo cardio machine / highlight Fitlinxx (flyers will be available)	
Weight room – demo piece of equipment	
Cycling room – demo bikes / step bench / resist-a-ball	
Aerobics room – highlight classes that utilize this room (schedules will be available)	
Starbucks – tour will end at Starbucks (samples will be available)	
*Tour should not exceed 30 minutes All flyers will be in the lobby, Ask them to hold questions till end	

After Action Report

		Financial Analysis		
Sales:		Notes:		
COGS:				
Other Revenues:				
Labor:				
Other Expenses:				
NIBD:				
		Program Analysis		
Attendance: low				
Elements to Chang	e:			
Change the name f	rom Ope	n House to a fitness related title. Fitness Preview, facility in Review.		
Elements to Eliminate:				
Elements to Add:				
The long drive con	test had 3	38 participants. This event should be repeated.		
Other Comments:				
Staff were well pre	pared and	d professional in appearance.		
Customer perception of an open house means free food.				